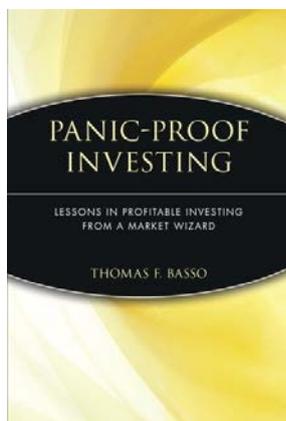


Panic-Proof Investing



Lessons in Profitable Investing from a Market Wizard

By Tom Basso

Back in 1998, at a Sydney meeting of the ATAA, I offered a number of books for sale that I no longer wanted. Among them was a book called *The Frustrated Investor*. I was selling this, not because I no longer wanted it, but because I had inadvertently ordered two copies of it. At the end of the night this book remained unsold, even though it was offered at a fraction of its cost.

Why would a book written by one of Jack Schwager's *New Market Wizards* remain unsold, when books by authors of much lower reputation were snapped up? Was it because no one wanted to admit they were a frustrated investor? Was it because it was only 86 pages and nothing that short could be valuable? Who knows! However, it is perhaps revealing that it was later re-published as *Panic-Proof Investing*.

Perhaps it is because few of our members have progressed to Van Tharp's third stage of development of a trader? I refer here to an article in the September 1998 issue of *Technical Analysis of Stocks and Commodities* magazine in which Van described the three stages:

- Stage One: Look for a guru to give hot tips.
- Stage Two: Look for a perfect system.
- Stage Three: Those that become successful traders look inside themselves when they realise that great trading performance comes from within.

Tom Basso's little book is about the attitudes you need to reach stage three.

I have just read the book again and marvel at the important insights it contains. I thought I would share some of them with you:

Requirements for Success

Successful investors need three things: A strategy to get in and out, money management rules to preserve capital and a good understanding of themselves, such that their plan suits them.

What is LEAST Important

Developing a strategy to enter and exit investments.

On Understanding Yourself

Rehearse how you will react to various scenarios. Comfort has to do with being balanced.

On Being More Successful

Your self-worth should be separated from your net worth.

Beliefs

Everyone's universe exists through their beliefs.

Who's to Blame?

Almost everything that happens to you is due to a decision you made or the way you reacted to something. You should ask how you will get out if your decision to invest is wrong i.e. take responsibility. Doing this before you enter your investment removes much of the emotion.

Taxes

It is not healthy to worry about tax to the extent that safety, liquidity or common sense is affected. Remember governments change the rules all the time. In focusing on the reward, remember the risk as well.

Need for a Balanced State of Mind

Mental approach distinguishes successful investors. You can change your mental state to a less emotional one. One approach is to imagine you are watching yourself in a movie. Another is not to make decisions while the market is open.

It is OK to Lose

Profits and losses are neither good nor bad in themselves. They are both just part of the investing process. Try to visualise what will happen and rehearse your reactions.

Chasing the Hot Stock or Fund

Look for other opportunities that are being ignored. The best ideas are boring and not interesting to most investors.

Achieving Your Comfort Level

The level of psychological pressure you impose on yourself is varied by changing the exposure to a position. Develop an "I can live with it" level of diversification.

Other People's Opinion

Most of us ask the opinion of others when we are looking to justify our own. To hear a contrary opinion is most valuable, but least sought. When seeking another's opinion, ask them what would cause them to change their view. You must know when **they** would get out.

Find many great new & used options and get the best deals for Panic-Proof Investing: Lessons in Profitable Investing from a Market Wizard by Thomas F. Basso (Paperback, 1994) at the best online prices at eBay! Free delivery for many products! Features a handy "Panic-Proof Investor Checklist" that sums up the most important points covered in the book. From the Back Cover. "â€¦concise, easy-to-read, and filled with solid advice. An evening spent reading Panic-Proof Investing could prove to be one of the best investments the novice investor can make." â€•Jack Schwager author, The New Market Wizards. Featured in Jack Schwagerâ€™s bestselling The New Market Wizards, Tom Basso is one of the most popular and most quoted professional traders in the world. Stocks Analysis by Investing.com (Haris Anwar/Investing.com) covering: S&P 500, Microsoft Corporation, McDonaldâ€™s Corporation, Walmart Inc. Read Investing.com (Haris Anwar/Investing.com)'s latest article on Investing.com.Â 3 Large-Cap, Recession-Proof Stocks To Hold During The Pandemic (And Beyond). By Investing.com (Haris Anwar/Investing.com)Stock MarketsJun 01, 2020 12:48PM ET.

Trendstat was closed in 2003 when assets under management fell to \$65M.[1] He is the author of two books, Panic-Proof Investing and the self-published The Frustrated Investor. In 1998, he was elected to the board of the National Futures Association. Find many great new & used options and get the best deals for Panic-Proof Investing: Lessons in Profitable Investing from a Market Wizard by Thomas F. Basso (Paperback, 1994) at the best online prices at eBay! Free delivery for many products! Panic-Proof Investing. Lessons in Profitable Investing from a Market Wizard By Tom Basso Back in 1998, at a Sydney meeting of the ATAA, I offered a number of books for sale that I no longer wanted. Among them was a book called The Frustrated Investor. I was selling this, not because I no longer wanted it, but because I had inadvertently ordered two copies of it. Panic-Proof Investing "Lessons in Profitable Investing from a Market Wizard. The book Tom wrote, with the intention to better educate clients of his money management firm, as well as other investors who aim to make better choices. The New Market Wizards "Conversations with America's Top Traders. Features a handy "Panic-Proof Investor Checklist" that sums up the most important points covered in the book. From the Back Cover. "concise, easy-to-read, and filled with solid advice. An evening spent reading Panic-Proof Investing could prove to be one of the best investments the novice investor can make." Jack Schwager author, The New Market Wizards. Featured in Jack Schwager's bestselling The New Market Wizards, Tom Basso is one of the most popular and most quoted professional traders in the world.